PRELIMINARY DRAFT-Subject to change and correction.

#### Louisville Atlantic 80 Nashville Coast Line Railroad Railroad Co. Lessees

Carolina, Clinchfield and Ohio 126,000 Railway Shares Leased Line

Dividends payable by Dividends Par Value payable quarterly Par Value of Shares \$100 ayable quarterly April, July, October and January. railway exempt from present Normal Federal Income tax

Outstanding \$25,000,000

Authorized \$25,000,000

accompanying lette marized as follows information letter from regarding Carolina, Clir from Mr. N. S. Meldrum, Clinchfield and Ohio Railway ar rum, President of the Company, and nd this ; which stock wo e refer ; briefly

TERMS OF LEASE: The Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company have leased the properties of Carolina, Clinchfield and Ohio Railway and subsidiaries for a period of 999 years from May 11, 1923, at an annual money rental as follows:

3% on \$25,000,000 Capital Stock or \$750,000 annually for three years from January 1, 1925,

4% on \$25,000,000 Capital Stock or \$1,000,000 annually for ten years from January 1, 1928, 5% on \$25,000,000 Capital Stock or \$1,250,000 annually from January 1, 1938 to May 10, 2922.

In addition to the foregoing money rental the Lessees agree to pay the interest charges on the outstanding funded debt of and guaranteed by Carolina, Clinchfield and Ohio Railway (totaling \$30,024,000 as of October 31, 1924) and on any bonds that may be issued to refund the same; all taxes upon the franchises and leased property and income thereof, and a sum equal to the annual corporate expenses of the Lessors not in excess of \$12,000 per annum. All rental payments under the lease are the joint and several obligations of the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company.

The lease expressly provides that in case of the issuance of any additional capital stock of the Railway, it shall be stock of a class which has no right to participate in any dividends declared from the money rentals above mentioned.

EARNINGS OF LESSEES: The combined earnings of the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company, the Lessees, as compiled from their annual reports, are as follows (eliminating dividends received by Atlantic Coast Line Railroad Company):

EARNINGS

	1923	1922	1921	1920	1919	1918	1917	1916	December 31	Year Ended	:
	217,257,983	191,962,184	184,216,544	201,419,487	171,073,981	158,385,121	120,970,718	\$102,250,206	Revenues	Gross Operating	
	40,407,072	36,511,570	15,027,868	28,498,045	29,648,553	29,640,858	38,563,035	\$38,081,262	Interest and Rentals	to Deduction of	Income Prior
	17,094,564	16,879,877	16,144,661	15,314,233	13,753,972	13,907,069	13,835,329	\$13,721,742	Leased Roads	Rentals of	Interest and
*Deficit	23,312,508	19,631,693	1,116,793*	13,183,812	15,894,581	15,733,789	24,727,706	\$24,359,520	Fixed Charges	Surplus Over	

Maximum annual interest charges on the present outstanding funded debt of and guaranteed by the Carolina, Clinchfield and Ohio Railway, together with the maximum annual rental payments on the Stock under the lease, aggregate \$2,860,000, whereas the surplus of the Lessees over all charges as shown above for the eight years ended December 31, 1923 averaged approximately \$17,000,000 per annum. In addition the gross income of Carolina, Clinchfield and Ohio Railway available for charges for the two years ended December 31, 1923 averaged annum.

DIVIDEND

DIVIDEND RECORD OF LESSEES: The Atlantic Coast Line Railroad Company has an unbroken record of dividend payments on its common stock since 1901. The total cash dividends paid since that date amount to approximately \$82,000,000. The Company has outstanding \$68,586,200 common stock on which the present regular dividend rate is 7% per annum. On July 10, 1924 an extra dividend of 1% was paid.

The Louisville & Nashville Railroad Company has an unbroken record of dividend payments since 1899. The total cash dividends paid since that date aggregate approximately \$105,000,000. The capital stock of the Company now outstanding amounts to \$117,000,000, on which dividends at the rate of 6% per annum are now being paid.

LEASED LINES: The properties of Carolina, Clinchfield and Ohio Railway and subsidiaries comprise a thoroughly modern railway system extending from Elkhorn City, Ky., to Spartanburg, S. C., and aggregating with branches and trackage rights, about 300 miles of railroad. It is a highly important coal carrying road and originates nearly 50% of its traffic. It has shown an increase in operating revenues from \$8,827 per mile in 1915 to \$29,930 per mile in LEASED LINES:

Carolina, Clinchfield and Ohio Railway connects with the Atlantic Coast Line system in South Carolina and it is contemplated to establish in the near future connections with the Louisville & Nashville system. Under the operation of the Lessees, the Carolina, Clinchfield and Ohio Railway becomes a still more important link across the Appalachian Mountains, connecting the southeastern States and other territory tributary to the Atlantic Cost Line Railroad Company with the vast coal fields of Kentucky and other territory tributary to the Louisville & Nashville Railroad Company.

The lease of the properties has been approved by the Interstate Commerce Commission.

Stock is expected that application will be made in due Exchange. course to list this stock on the New York

All offerings are made "when, as and if received."

#### PRICE \$78.50 PER SHARE TO YIELD ABOUT 5.50%

rentals specified abo

For the convenience of those preferring a uniform \$5 annual rate from January 1, 1925, arrangem be made upon payment of an additional sum at the time of delivery of stock (approximately \$13.65 per share payment Dec. 1, 1924) for the delivery of special certificates entitling the holder to receive in addition to the delivery of special certificates entitling the holder to receive in addition to the delivery of special certificates are requested to so indicate when entering of the three plants of the special certificates are requested to so indicate when entering of the three plants of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering of the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when entering the special certificates are requested to so indicate when the special certificates are requested to so indicates are requested to so indi

## Carolina, Clinchfield and Ohio Railway

November 17, 1924.

BLAIR & CO., Inc., New York, N. Y

Dear Sirs:

In response to your request, I take pleasure in giving you the following particulars concerning the Carolina, Clinchfield and Ohio Railway and the joint lease of its properties by the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company.

#### CAPITALIZATION

The Carolina, Clinchfield and Ohio Railway, which is now operated under lease by the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company, is a corporation organized under the laws of Virginia. In accordance with the terms of the lease of its properties, the Carolina, Clinchfield and Ohio Railway has made certain adjustments in its outstanding capitalization, including the retirement and cancellation of \$5,000,000 15-Year 6% Cumulative Income Debentures and \$11,500,000 6% Non-Cumulative Preferred Stock.

#### Funded Debt:

\$13,950,000 First Mortgage 5% 30-Year Gold Bonds, due June First and Consolidated Mortgage 6% 30-Year Gold due December 15, 1952

195,000 Lick Creek & Lake Erie Railroad Company First Mortgage

5% 30-Year Gold Bonds, due January 1, 1933 7,879,000 Equipment Trust Notes and other Obligations

\$25,000,000 par value Capital Stock (\$100 shares)

This Capital Stock in opinion of counsel is exempt from Virginia personal property tax.

quarterly, commencing April ed by the Board of Directors. Dividends on the Capital Stock of Carolina, Crterly, commencing April, 1925, in April, July, Clinchfield and Ohio Railway y, October and January on date will be

### TERMS OF LEASE

The Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company, under an indenture dated October 16, 1924, have leased the properties of the Carolina, Clinchfield and Ohio Railway and subsidiaries for a period of 999 years from May 11, 1923, at an annual money rental as follows:

3% on \$25,000,000 Capital Stock, or \$750,000 annually for three years from January 1, 1925. 4% on \$25,000,000 Capital Stock or \$1,000,000 annually for ten years from January 1, 1928. 5% on \$25,000,000 Capital Stock, or \$1,250,000 annually from January 1, 1938 to May 10, 2922.

In addition to the foregoing money rental, the Lessees agree to pay the interest charges on the outstanding funded debt of and guaranteed by the Carolina, Clinchfield and Ohio Railway and on any bonds that may be issued to refund the same.

The lease also provides that the Lessees will pay all charges and other expenses in connection with the payment of interest, shall pay all taxes upon the franchises and leased property and the income thereof, and shall also pay a sum equal to the annual corporate expenses of the Lessors not in excess of \$12,000 per annum. All rental payments under the lease are the joint and several obligations of the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company. joint and Nashville

The lease expressly provides that in case of the issuance of any additional capital stock of the Railway, it shall be stock of a class which has no right to participate in any dividends declared from the money rentals above mentioned, which money rentals have been fixed at the amount specified for the purpose of enabling the Railway to pay dividends upon the \$25,000,000 par value capital stock at the rates and for the periods above mentioned, and are not intended to be used for any other purposes whatsoever. In consideration of these money rentals, the stockholder of the shares which you are about to offer agrees with the Lessees that he will vote his stock in such manner as is necessary to carry out the provisions of the lease from time to time.

The payment of the above-mentioned annual money rental is to be made in equal quarterly instalments beginning April 1, 1925, to enable the Lessor to pay dividends upon its \$25,000,000 capital stock at the rates specified.

## EARNINGS OF LESSEES

The combined earnings of the Atlantic Coast Line Railroad Company and the Louisville & Nashville Railroad Company, which jointly agree to pay the above-mentioned rentals as compined to the company of the Louisville & Coast Line Railroad Company from the Louisville & Nashville Railroad Company):

Year Ended December 31 1917 1918 1919 1920 1921 1922 1923 \$102,250,206 \$120,970,718 \$158,385,121 \$171,073,981 \$211,419,487 \$184,216,544 \$191,962,184 \$217,257,983 Revenues Income Prior To Deduction of Interest and Rentals \$38,081,262 38,563,035 29,640,858 29,648,553 28,498,045 15,027,868 36,511,570 40,407,072 \$13,721,742 13,835,329 13,907,069 13,753,972 15,314,233 16,144,661 16,879,877 17,094,564 Interest and Rentals of Leased Roads Surplus over Fixed Charges \$24,359,520 24,727,706 15,733,789 15,894,581 13,183,812 1,116,793\* 19,631,693 23,312,508 \* Deficit Deficit

Maximum annual interest charges on the present outstanding funded debt of and guaranteed by the Carolina, Clinchfield and Ohio Railway, together with the maximum annual rental payments on the stock under the lease, aggregate \$2,860,000, whereas the surplus of the Lessees after all charges as shown above for the eight years ended December 31, 1923, averaged approximately \$17,000,000 per annum. In addition the gross income of Carolina, Clinchfield and Ohio Railway available for charges for the two years ended December 31, 1923, averaged \$2,952,annum

# DIVIDEND RECORD OF LESSEES

The Atlantic Coast Line Railroad Company has an unbroken record of dividend payments on its common stock since 1901. The aggregate cash dividends paid on its common stock since 1901 amounted to approximately \$82,000,000. The Company has outstanding \$68,586,200 common stock, on which the present regular dividend rate is 7% per annum. On July 10, 1924, an extra dividend of 1% was paid.

The Louisville & Nashville Railroad Company has an unbroken record of dividend payments since 1899. Since that date it has paid total cash dividends aggregating approximately \$105,000,000. The capital stock now outstanding amounts to \$117,000,000, on which dividends at the rate of 6% per annum are being paid.

# DESCRIPTION OF LEASED LINES

The properties of the Carolina, Clinchfield and Ohio Railway and subsidiaries comprise a thoroughly modern railway system, one of the best equipped in the United States. The main line extends from Elkhorn City, Ky., to Spartanburg, S. C., aggregating, with branches and trackage rights, about 300 miles. The railway is not only a highly important coal carrying road, but is now established as a most direct and serviceable gateway between the central west and southeastern territory for miscellaneous tonnage. Considered as an individual property, the Carolina, Clinchfield and Ohio Railway originates nearly 50% of its traffic and has shown an increase in operating revenues from \$8,827 per mile in 1915 to \$29,930 per mile last year.

The earnings of the Carolina, Clinchfield and Ohio Railway for the last two years have been

Year Ended Dec. 31 19221923
Total Operating Revenue \$7,608,602 9,257,319
Gross Income (Including other Income) Available For Charges \$3,024,362 2,880,289
Fixed Charges, Etc. \$1,586,995 1,570,411
Surpl Ove Fixed CI \$1,437 1,309

### LESSEES' SYSTEMS

The Atlantic Coast Line Railroad Company was originally chartered in Virginia in 1836 as the Richmond & Petersburg Railroad Company. The Company operates a system of approximately 4,866 miles of railroad extending from Richmond and Norfolk to the southern end of Florida and reaching the cities of Richmond, Norfolk, Charleston, Wilmington, N. C., Atlanta, Montgomery, Augusta, Savannah, Jacksonville and Tampa. The Company owns a majority of the capital stock of the Louisville & Nashville Railroad Company.

The Louisville & Nashville Railroad Company has been in continuous and successful operation since 1859 and, as now constituted, represents the result of more than a half century's development and growth. Including mileage of controlled or jointly owned or leased companies and mileage owned but operated under separate organizations, the system comprises about 7,690 miles of railroad, extending from Chicago, Cincinnati, St. Louis and Memphis through the middle South by way of Nashville, Atlanta, Birmingham, Montgomery, Augusta and other important centers, and terminating at New Orleans, Mobile and Pensacola on the Gulf of Mexico. The Clinchfield System connects in South Carolina with the Charleston & Western Carolina Railway Company, which is part of the Atlantic Coast Line system, and this railroad will be modernized and developed to meet the increased traffic. It is contemplated to establish in the near future connections with the Louisville & Nashville System, which will afford two additional routes for the interchange of traffic between the central west and southeast over the Carolina, Clinchfield and Ohio Railway.

Under the operation of the Lessees, the Carolina, Clinchfield and Ohio Railway becomes a still more important link across the Appalachian Mountains, connecting the southeastern States and other territory tributary to the Atlantic Coast Line Railroad Company with the vast coal fields of Kentucky and other territory tributary to the Louisville & Nashville Railroad Company. io Railway Railroad (

The lease of the properties of the Carolina, Clinchfield and Ohio Atlantic Coast Line Railroad Company and Louisville & Nashville I approved by the Interstate Commerce Commission. company has been

Application will be made in due course to list the stock of the Carolina, Clinchfield and way on the New York Stock Exchange.

